



Director Business Development

Title: Director Corporate Business Development

Location: Silicon Valley

Start: April 2011

Salary: Base \$120K-130K with total package est. OTE \$250k (negotiable and DOE).

We are immediately interviewing and hiring the Director of Corporate Business Development for a few named and highly recognizable accounts. You will be working directly with the VP of Business Development and alongside an elite strategic Executive CxO team that has over 25 years of proven success in building companies.

If you are looking for the next big opportunity, we are interested in you too, this company is it, a fast paced 5 year young, advanced stage startup, with bleeding edge technology, real products and real revenue.

We are not looking for players, we are looking for seasoned athletes.

Requirements:

- Minimum 15 years of experience selling to all levels of an organization.
- Must be a proven top producing sales professional with experience in large strategic account management as well as start up companies.
- Must be highly motivated, very assertive, energetic, articulate.
- Proven ability to work in a fast paced competitive environment.
- Have been making substantially north of \$250k year

Education:

- MBA a plus
- Sales Strategies a plus
- Seasoned veterans a plus

Benefits:

Health, Stock, 401k. Etc

Please send resume.doc and follow up call for immediate interview to:

Executive Recruiter

techjobs@icegroup.to

The ICE Group, LLC

Burlingame, CA

Direct: 650-787-8834

Web: <http://www.icegroup.to>